KEEPING SOFTWARE VENDORS HONEST ABOUT PERFORMANCE

Ever try to prove a performance issue is because of your vendor’s application? Chances are, they’ll either blame your network infrastructure or say you need to provision more server resources. Proving them wrong used to be impossible, but the truth is out there—on the wire.

THE GOOD NEWS

There’s untapped application and services insight in your network. Monitoring the data already in motion in your infrastructure (“the wire”) offers a much more objective source of information.

- **Leveraging wire data in your APM approach does more than just keeping vendors honest.**
- **Avoid the blame game with vendors and other teams.**
- **Keep users happy and productive.**
- **Drive 90% shorter MTTR.**
- **Provide stakeholders with reports on app performance.**

IS THE APPLICATION PERFORMANCE ISSUE OUR FAULT OR OUR VENDOR’S?

- Is it a load balancer issue?
- Is the server overloaded?
- What else is happening on the shared resources?
- Is it a bug?
- Is it a misconfiguration on the app server?

ARM YOURSELF WITH THE INSIGHT TO FIX IT YOURSELF OR MAKE YOUR VENDOR ACT

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READ THE WHITE PAPER

Enhancing Your Application Performance Management Strategy with Wire Data