KEEPING SOFTWARE VENDORS HONEST IN A SAAS-CENTRIC WORLD

Ever try to prove a performance issue is because of your SaaS vendor’s application? Chances are, they’ll either blame your network infrastructure or chalk it up to user error. Proving them wrong was impossible, but the truth is out there—on the wire.

THE GOOD NEWS

There’s untapped application and services insight in your network. Monitoring the data already in motion in your infrastructure (“the wire”) offers a much more objective source of information.

IS THE APPLICATION PERFORMANCE ISSUE OUR FAULT OR OUR VENDOR’S?

Support high user productivity

Arm yourself with the insight to fix it yourself or make your vendor act

Keep your IT staff productive by reducing MTTR

Make business stakeholders happy by improving application performance

Support high user productivity

More applications are fault and hosted outside of your control

Has your Saas vendor’s data center stayed in their data center?

You feel gutted by tree and control over performance

The application and service insight in your network

Was the application quality or performance acceptable?

YOU HOLD VENDOR ACCOUNTABLE FOR PERFORMANCE SLAs

The application and service insight in your network

Are you prepared to defend your network performance?

Arm yourself with the insight to fix it yourself or make your vendor act

Hold vendor accountable for performance Sla.

Know everything. Fear nothing.

SORRY IT OPS

What happens in your SaaS vendor’s data center stays in their data center.

THE GOOD OLD DAYS

You had great visibility into and control over performance

IS THE GOOD OLD DAYS

You had great visibility into and control over performance

READ THE WHITE PAPER

Protecting Your SaaS Investment: Monitoring Office 365 Performance

More applications are fault and hosted outside of your control

More applications are fault and hosted outside of your control

Reveal network delivery issues

Analyze all application communications on the network

Validate application usage

The application and service insight in your network

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Analyze all application communications on the network

Validate application usage

YOU HOLD VENDOR ACCOUNTABLE FOR PERFORMANCE SLAs

In the old days, they blamed your network. In a SaaS-centric world, you do.

IS THERE A COMMUNICATION BREAKDOWN?

Is there a communication breakdown?

GEOGRAPHIC LATENCY?

Is there a communication breakdown?

IS THERE A COMMUNICATION BREAKDOWN?

GEOGRAPHIC LATENCY?

WAS IT APPLICATION ERROR?

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NETWORK SATURATION?

Get the facts, do the math, and get your vendor on the hook.

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WERE ALL SERVICES IMPACTED OR JUST ONE?

Ensure data is not being gamed by comparing it across your users.

MORE APPLICATIONS?

More applications are fault and hosted outside of your control

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